

Question and Answer
2020 Shelter Surge & 2020 Street to Housing ESG-CV Rapid Rehousing
Request for Qualifications (RFQ)

#	Program Area	Question	Answer	Date
1	Shelter Surge	Would the City consider having multiple housing providers?	HSD is open partnership applications to operate the shelter programs (hotel, enhanced shelter, and tiny house villages).	11/12/2020
2	All	Will agency HMIS data be used as part of the application evaluation?	Agency HMIS data from existing programs will not be used to rate applications.	11/12/2020
3	Shelter Surge – Hotel	Will the hotels be open to Families?	This RFQ is for single adults only.	11/12/2020
4	Shelter Surge – Hotel	Clarify if qualification requirements include experience operating a hotel (grounds, systems, linens, cleaning).	Applicants are not required to have experience operating a hotel.	11/12/2020
5	Shelter Surge- Hotel	Will the City lease the hotel and then contract for services or will the provider receive funding directly to lease the hotel and provide services?	The City will hold the lease for the hotels.	11/12/2020
6	Shelter Surge	Are singles, partners, and pets ok?	Yes.	11/12/2020
7	Shelter Surge- Hotel	Would the City consider multiple providers for one hotel site?	Yes, we are open to multi providers partnering in one building for one program.	11/12/2020
8	Shelter Surge	What are the differences in expectations for client services provided by the selected agencies between the hoteling and enhanced shelter models?	The hotel sites will be expected to partner with a Rapid Rehousing provider to expedite exits to within the 10 month period of operation. All programs (hotels, enhanced shelter, and tiny house villages) will be expected to run an enhanced shelter model and move people as quick as possible into housing.	11/12/2020
9	All	What is the age definition for adult?	Define adult as 18 or older for enhanced shelter.	11/12/2020
10	Shelter Surge – Enhanced Shelter	For the enhanced shelter, the assumption is that the building would be leased- Should we assume there is money for acquisition?	All buildings are leased – no acquisitions are planned at this time.	11/12/2020
11	Shelter Surge	Could the enhanced shelter technically be tiny house villages or hotel?	No, the enhanced shelter will operate in a building for approximately 2-years.	11/12/2020
12	Shelter Surge	Will the buildings need meals and how will shelter providers choose the meal providers, and has funding been established for meals? Will they be doing in house meals? or will there be an RFQ or RFP for meal services?	The programs will need meal services, and the budget will include funds to support those costs. There will not be a RFQ or RFP for meals.	11/12/2020

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13	Shelter Surge	Will Nutrient Density be monitored by the City or by the shelter provider?	The shelter providers will monitor nutrient density for the programs.	11/12/2020
14	Shelter Surge	Will buildings need culturally appropriate meals?	Yes, programs will be expected to meet the cultural needs of clients.	11/12/2020
15	Shelter Surge	Will they provide services such as meal prep/creation training?	Those have not been required but could be incorporated.	11/12/2020
16	All	What is the Covid-19 risk factors for ESG-CV?	The required goal of the ESG-CV funds is to prevent, prepare for, and respond to coronavirus, among individuals and families who are homeless or receiving homeless assistance and to support additional homeless assistance and homelessness prevention activities to mitigate the impacts created by coronavirus. The City's Unsheltered Outreach and Response Team (UORT, formerly Navigation Team) will coordinate referral to the programs using a range of COVID-19 risk factors including age and medical conditions. BIPOC (black, Indigenous and people of color) are disproportionately impacted by the virus and will also be target populations	11/12/2020
17	Shelter Surge-Hotel	How will the service provider work with the hotel/property management?	The City will hold the lease with hotels, and there will be a written and signed agreement (i.e. Memorandum of Understanding - MOU) between the hotel and the provider.	11/12/2020
18	All	What are the behavioral health needs and behaviors you anticipate providers needing to be able to respond to?	We do anticipate the need for a range of behavioral health services to be connected to the shelter sites and Rapid Rehousing program. We encourage agencies to utilize Section F CAPACITY BUILDING to describe the support or resources your agency would need to meet that goal.	11/12/2020
19	All	Will the City support culturally competent services, like Traditional Healers?	We recommend that need be noted in your application in Section F. CAPACITY BUILDING.	11/12/2020
20	All	Do you anticipate a similar program for families?	Nothing available right now for families, but possible in the future.	11/12/2020

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21	Shelter Surge – Hotels	Is there flexibility in contracting with an agency for less than or more than 100 units per hotel?	The City is considering hotels that range from 60 to 160 units.	11/12/2020
22	Shelter Surge	How will referrals work?	Referrals wukk come from the Unsheltered Outreach and Response Team (UORT/ former Navigation Team). Outreach partners will identify unsheltered individuals and work with UORT to transition the person into the program.	11/12/2020
23	Rapid Rehousing	How is the RRH connected to Coordinated Entry for All (CEA)?	The RRH funded by ESG--CV will follow the King County continuum CEA policies.	11/12/2020
24	Shelter Surge	Will there be transportation to the sites?	Yes, individuals will have transportation options available upon referral. Unsheltered Outreach and Response Team will help facilitate.	11/12/2020
25	Shelter Surge- Hotels	Can agencies with people in hotels now refer them to the new hotels?	No, the focus of the Shelter Surge is to give unsheltered people access to shelter and supports to exit to permanent housing.	11/12/2020
26	Rapid Rehousing	Will training be provided? Will COS put on training or will that be on the provider?	HSD will not be providing training but will provide support to connect the shelter providers resources they need to succeed	11/12/2020
27	All	Do we have to have experience managing an ESG or CCRR program? Or do we need to partner with such?	We are looking contract with agencies that have experience managing federally funded shelter and/or Rapid Rehousing program.	11/16/2020
28	Rapid Rehousing	What is the timeframe that we need to work under when you say “Rapid” rehousing? What turnaround time is considered feasible?	The hotel shelters will have a maximum stay of 10 months. You can learn more about the Rapid Rehousing model here: https://regionalhomelessssystem.org/rapid-rehousing/	11/16/2020
29	All	Do you have a recording of the info session?	We did not record the session. Link to PowerPoint Presentation: RFQ-Info-Session-Presentation	11/16/2020
30	All	How many households is required for an agency to move into permanent housing?	Agencies will be required to meet performance goals for the program they are selected to operate (Rapid Rehousing, Hotel, enhanced shelter, or tiny house villages.)	11/16/2020